



Consulting to Management®

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Gentle Rain



Five Tips to Make Speaking Engagements Pay Off



From Consultant to Courtier



Sealing the Deal over the Business Meal



Max Your Relationship with the Media



The Goals Grid



2x2 Modeling and Problem Solving (Part Two)



Consulting Competencies in Hong Kong and Beijing



Virtual Collaboration with Clients

ABOUT OUR COVER
"Batten Down the Hatches,"
hand-dyed and handmade felt
by Linda Brooks Hirschman,
lindabh@optonline.net.